# REG MURPHY CENTER FOR ECONOMIC AND POLICY STUDIES COLLEGE OF COASTAL GEORGIA 

## Labor Market Challenges in the Leisure and Hospitality Industry

Prepared by<br>Don Mathews<br>Professor of Economics<br>Director, Reg Murphy Center for Economic and Policy Studies<br>College of Coastal Georgia<br>dmathews@ccga.edu

October 2022

# Labor Market Challenges in the Leisure and Hospitality Industry 

## Overview

The Leisure and Hospitality industry is a major U.S. industry. It is a collection of many industries, from hotels, restaurants and bars to the performing arts, spectator sports, museums, zoos, golf courses and fitness centers.

The industry's importance as an employer has increased over the decades. In 1950, Leisure and Hospitality employed 7.1 percent of U.S. private sector workers. By 2000, it employed 10.6 percent of U.S. private sector workers. In February 2020, it employed nearly 17 million workers - 13.1 percent of U.S. private sector workers.

Leisure and Hospitality has been Glynn's premiere industry for decades. Its importance has increased as the Glynn economy has grown. Leisure and Hospitality employs a larger percentage of Glynn workers today than it did in 2000.

The COVID pandemic hit the U.S. Leisure and Hospitality industry harder than any other industry. The industry's rebound from the pandemic has been impressive, but employment in Leisure and Hospitality is still well below its pre-pandemic level.

The Leisure and Hospitality industry has long faced unique labor market challenges. Three in particular stand out: it relies heavily on young workers, it relies heavily on immigrant workers, and it has job turnover. The pandemic and its aftermath have presented the industry with a fourth labor market challenge.

This study explores the unique labor market challenges of the Leisure and Hospitality industry in the U.S. and in Glynn. Section 1 provides a quick list of the industries that make up the Leisure and Hospitality industry. Section 2 discusses the size and growth of the Leisure and Hospitality industry in the U.S. and Glynn over the twenty years prior to the pandemic. Section 3 describes the pandemic's shock to Leisure and Hospitality and the extent of the industry's recovery from the shock. In the wake of the pandemic, the industry finds itself with a new labor market challenge, which Section 4 explores: workers leaving their Leisure and Hospitality jobs for jobs in other industries.

The purpose of the study is to inform Glynn residents about their county's leading industry and its current labor market challenges. Owners and managers in the Leisure and Hospitality industry are unlikely to find anything in the study they don't already know but might appreciate seeing the actual numbers.

## 1. The Industries within the Leisure and Hospitality Industry

Federal statistical agencies classify U.S. industries according to the North American Industry Classification System (NAICS). NAICS was developed by the NAICS Association under the auspices of the Office of Management and Budget (OMB) and adopted in 1997 to replace the old Standard Industrial Classification (SIC) system.

For purposes of analysis, the U.S. Department of Labor's Bureau of Labor Statistics (BLS) has further aggregated NAICS sectors into groupings called "supersectors." The U.S. Department of Commerce's Bureau of Economic Analysis (BEA) has done the same. The BLS and BEA supersector aggregations are largely though not entirely consistent. Fortunately, the difference in the supersector aggregations relevant to our study is a difference in name only: the supersector that BLS calls "Leisure and Hospitality" is called "Arts, entertainment, recreation, food services and accommodation" by BEA. Though the labels are different, the NAICS industries included under those labels are the same. To economize on words, we'll use the BLS label.

The Leisure and Hospitality supersector consists of two NAICS industry sectors: Arts, Entertainment and Recreation (NAICS code 71) and Accommodation and Food Services (NAICS code 72). Table 1 below lists the four-digit NAICS industries that make up the Arts, Entertainment and Recreation sector and the four-digit NAICS industries that make up the Accommodation and Food Services sector.

Table 1. Leisure and Hospitality Industry by NAICS Codes

| NAICS Code |  |
| :--- | :--- |
| 71 | Arts, Entertainment and Recreation |
| 7111 | Performing Arts Companies |
| 7112 | Spectator Sports |
| 7113 | Promoters of Performing Arts, Sports and Similar Events |
| 7114 | Agents and Managers for Artists, Athletes, Entertainers, etc. |
| 7115 | Independent Artists, Writers and Performers |
| 7121 | Museums, Historical Sites and Similar Institutions |
| 7131 | Amusement Parks and Arcades |
| 7132 | Gambling Industries |
| 7139 | Other Amusement and Recreation Industries |
| 72 | Accommodation and Food Services |
| 7211 | Traveler Accommodation |
| 7212 | RV Parks and Recreational Camps |
| 7213 | Rooming and Boarding Houses |
| 7223 | Special Food Services |
| 7224 | Drinking Places (Alcoholic Beverages) |
| 7225 | Restaurants and Other Eating Places |

Source: NAICS Association

NAICS does offer greater industry specificity: four-digit NAICS industries are made up more narrowly defined industries that are assigned six-digit codes. Data relevant to our study is rather limited for even four-digit NAICS industries, however.

## 2. Size and Growth of the Leisure and Hospitality Industry, in the U.S. and Glynn, Before the Pandemic

The size and growth of the Leisure and Hospitality industry and its significance to the U.S. economy are best illustrated by three measures: real gross output, real value added and employment.

Real gross output is a measure of an industry's sales revenues or receipts, adjusted for inflation. Real gross output includes sales to final users, as well as sales of intermediate goods or services to other industries. Table 2 below lists real gross output in Leisure and Hospitality and its sectors and subsectors from 2000 to 2019.

Table 2. Real Gross Output by Industry (in billions of 2012 chained dollars)

| Year | Total Private Industry | Leisure and Hospitality | Arts, entertainment, recreation | Accommodation and food services | Accommodation | Food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2000 | 22,126.5 | 934.6 | 206.1 | 728.5 | 200.9 | 527.6 |
| 2001 | 21,999.4 | 930.3 | 211.1 | 719.2 | 185.9 | 533.3 |
| 2002 | 22,069.4 | 952.5 | 216.0 | 736.5 | 188.8 | 547.7 |
| 2003 | 22,565.1 | 980.7 | 226.4 | 754.3 | 190.9 | 563.4 |
| 2004 | 23,460.5 | 1,014.0 | 233.6 | 780.4 | 201.1 | 579.3 |
| 2005 | 24,475.8 | 1,033.8 | 236.9 | 796.9 | 207.5 | 589.4 |
| 2006 | 25,020.4 | 1,065.8 | 251.9 | 813.9 | 211.4 | 602.5 |
| 2007 | 25,536.8 | 1,074.9 | 264.3 | 810.6 | 207.6 | 603.0 |
| 2008 | 25,148.2 | 1,056.3 | 262.4 | 793.9 | 205.9 | 588.0 |
| 2009 | 23,500.8 | 1,010.8 | 256.2 | 754.6 | 191.4 | 563.2 |
| 2010 | 24,373.7 | 1,025.4 | 255.9 | 769.5 | 195.1 | 574.4 |
| 2011 | 25,056.5 | 1,059.8 | 258.4 | 801.4 | 204.5 | 596.9 |
| 2012 | 25,833.6 | 1,093.4 | 264.5 | 828.9 | 214.9 | 614.0 |
| 2013 | 26,517.4 | 1,116.2 | 269.8 | 846.4 | 221.2 | 625.2 |
| 2014 | 27,391.1 | 1,160.5 | 278.4 | 882.1 | 232.5 | 649.6 |
| 2015 | 28,076.2 | 1,211.4 | 285.7 | 925.7 | 241.4 | 684.3 |
| 2016 | 28,593.7 | 1,237.9 | 291.0 | 946.9 | 246.3 | 700.6 |
| 2017 | 29,250.1 | 1,278.2 | 304.9 | 973.3 | 253.3 | 720.0 |
| 2018 | 30,129.2 | 1,316.2 | 317.1 | 999.1 | 257.2 | 741.9 |
| 2019 | 30,684.4 | 1,342.6 | 324.5 | 1,018.1 | 258.3 | 759.8 |
|  | 38.7 | 43.7 | 57.4 | 39.8 | 28.6 | 44.0 |

Source: U.S. Bureau of Economic Analysis

As Table 2 indicates, real gross output of the Leisure and Hospitality industry increased from $\$ 934.6$ billion in 2000 to $\$ 1,342.6$ billion in 2019 , an increase of 43.7 percent. The 43.7 percent increase exceeded the 38.7 percent increase in real gross output for the entire private sector. The industry's real gross output of $\$ 1,342.6$ billion in 2019 was 4.4 percent of the private sector's real gross output of $\$ 30,684.4$ billion.

Within Leisure and Hospitality, real gross output of Arts, Entertainment and Recreation increased by 57.4 percent from 2000 to 2019, while real gross output of Accommodation and Food Services increased by 39.8 percent. Within Accommodation and Food Service, Accommodation's real gross output increased by 28.6 percent from 2000 to 2019; Food Services' real gross output increased by 44.0 percent. Accommodation's lower growth rate is explained in part by its difficulty in recovering from the 2001 recession.

Table 3 below lists real value added in Leisure and Hospitality and its sectors and subsectors from 2000 to 2019.

Table 3. Real Value Added by Industry (in billions of 2012 chained dollars)

| Year | Total Private Industry | Leisure and Hospitality | Arts, Entertainment, Recreation | Accommodation and Food Services | Accommodation | Food Services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2000 | 11,367.6 | 561.5 | 137.8 | 423.7 | 126.0 | 297.7 |
| 2001 | 11,452.5 | 543.8 | 130.1 | 413.7 | 115.3 | 298.4 |
| 2002 | 11,651.9 | 558.5 | 135.9 | 422.6 | 117.9 | 304.7 |
| 2003 | 11,979.3 | 573.0 | 140.8 | 432.2 | 119.0 | 313.2 |
| 2004 | 12,482.8 | 598.5 | 145.5 | 453.0 | 127.7 | 325.3 |
| 2005 | 12,959.7 | 600.1 | 145.3 | 454.8 | 127.5 | 327.3 |
| 2006 | 13,372.8 | 616.9 | 149.9 | 467.0 | 130.6 | 336.4 |
| 2007 | 13,614.6 | 613.1 | 151.7 | 461.4 | 132.4 | 329.0 |
| 2008 | 13,576.4 | 599.1 | 153.5 | 445.6 | 127.4 | 318.2 |
| 2009 | 13,154.7 | 564.1 | 151.3 | 412.8 | 112.5 | 300.3 |
| 2010 | 13,514.2 | 586.4 | 159.2 | 427.2 | 118.8 | 308.4 |
| 2011 | 13,747.8 | 607.5 | 163.8 | 443.7 | 127.2 | 316.5 |
| 2012 | 14,094.5 | 622.8 | 171.8 | 451.0 | 128.9 | 322.1 |
| 2013 | 14,359.5 | 635.4 | 174.9 | 460.5 | 133.2 | 327.3 |
| 2014 | 14,745.2 | 658.6 | 182.7 | 475.9 | 134.8 | 341.1 |
| 2015 | 15,197.8 | 678.8 | 179.4 | 499.4 | 143.6 | 355.8 |
| 2016 | 15,468.4 | 690.6 | 185.7 | 504.9 | 141.2 | 363.7 |
| 2017 | 15,836.8 | 707.0 | 192.2 | 515.8 | 144.4 | 371.4 |
| 2018 | 16,342.8 | 719.8 | 199.8 | 520.0 | 144.1 | 375.9 |
| 2019 | 16,758.3 | 733.4 | 201.6 | 531.8 | 146.9 | 384.9 |
| \% change | 47.4 | 30.6 | 46.3 | 25.5 | 16.6 | 29.3 |

[^0]Real value added, or real gross domestic product (GDP), is the inflation-adjusted value of final goods and services produced. For an industry, real value added is sales receipts to final users.

As Table 3 indicates, Leisure and Hospitality real value added increased from $\$ 561.5$ billion in 2000 to $\$ 733.4$ billion in 2019, an increase of 30.6 percent. The 30.6 percent increase was less than the 47.4 percent increase in real value added for the entire private sector. Still, Leisure and Hospitality's real value added of $\$ 733.4$ billion in 2019 accounted for 4.4 percent of private sector real GDP of $\$ 16,758.3$ billion.

Within Leisure and Hospitality, real value added of Arts, Entertainment and Recreation increased by 46.3 percent from 2000 to 2019 , while real value added of Accommodation and Food Services increased by 25.5 percent. Within Accommodation and Food Service, Accommodation's real value added increased by 16.6 percent from 2000 to 2019 ; Food Services' real value added increased by 29.3 percent.

Table 4 below lists employment in Leisure and Hospitality and its sectors and subsectors from 2000 to 2019.

Table 4. Employment by Industry (in thousands)

| Year | Total Private Industry | Leisure and Hospitality | Arts, Entertainment, Recreation | Accommodation and Food Services | Accommodation | Food Services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2000 | 111,221 | 11,862 | 1,788 | 10,074 | 1,884 | 8,189 |
| 2001 | 110,955 | 12,036 | 1,824 | 10,211 | 1,852 | 8,359 |
| 2002 | 109,121 | 11,986 | 1,783 | 10,203 | 1,779 | 8,425 |
| 2003 | 108,748 | 12,173 | 1,813 | 10,360 | 1,775 | 8,584 |
| 2004 | 110,148 | 12,493 | 1,850 | 10,643 | 1,790 | 8,854 |
| 2005 | 112,230 | 12,816 | 1,892 | 10,923 | 1,819 | 9,104 |
| 2006 | 114,462 | 13,110 | 1,929 | 11,181 | 1,832 | 9,349 |
| 2007 | 115,763 | 13,427 | 1,969 | 11,457 | 1,867 | 9,590 |
| 2008 | 114,714 | 13,436 | 1,970 | 11,466 | 1,869 | 9,598 |
| 2009 | 108,741 | 13,077 | 1,916 | 11,162 | 1,763 | 9,399 |
| 2010 | 107,855 | 13,049 | 1,913 | 11,135 | 1,760 | 9,376 |
| 2011 | 109,828 | 13,353 | 1,919 | 11,434 | 1,801 | 9,633 |
| 2012 | 112,237 | 13,768 | 1,969 | 11,800 | 1,825 | 9,975 |
| 2013 | 114,511 | 14,254 | 2,030 | 12,224 | 1,865 | 10,359 |
| 2014 | 117,058 | 14,696 | 2,103 | 12,593 | 1,895 | 10,698 |
| 2015 | 119,796 | 15,160 | 2,166 | 12,994 | 1,923 | 11,071 |
| 2016 | 122,1 12 | 15,660 | 2,252 | 13,408 | 1,960 | 11,448 |
| 2017 | 124,258 | 16,051 | 2,333 | 13,718 | 2,003 | 11,715 |
| 2018 | 126,454 | 16,295 | 2,383 | 13,913 | 2,035 | 11,878 |
| 2019 | 128,292 | 16,586 | 2,437 | 14,149 | 2,082 | 12,066 |
|  | 15.3 | 39.8 | 36.3 | 40.5 | 10.5 | 47.3 |

Source: U.S. Bureau of Labor Statistics (CES data)

As Table 4 shows, employment in Leisure and Hospitality increased from $11,862,000$ in 2000 to $16,586,000$ in 2019 , a jump of 39.8 percent. The 39.8 percent increase was more than twice the healthy 15.3 percent increase in total private sector employment. Consequently, Leisure and Hospitality's share of private sector employment in creased from 10.7 percent in 2000 to 12.9 percent in 2019.

Within Leisure and Hospitality, employment in Arts, Entertainment and Recreation increased by 36.3 percent from 2000 to 2019, while employment in Accommodation and Food Services increased by 40.5 percent. Within Accommodation and Food Service, employment in Accommodation increased by 10.5 percent from 2000 to 2019, while employment in Food Services' increased by an extraordinary 47.3 percent.

Note that employment in Accommodation fell from 2000 thru 2003, rose from 2004 thru 2008, then fell in 2009 and 2010. The industry's employment in 2010 was 124,000 less than its level in 2000. Employment in Accommodation then grew each year after 2010. The industry's 2019 employment of 2,082,000 is an 18.3 percent increase from its 2010 employment of $1,760,000$.

Also of importance to our study is this: from 2000 to 2019 , the U.S. labor force grew by 14.7 percent.
Our three measures thus show a U.S. Leisure and Hospitality industry that grew at an impressive pace from 2000 to 2019. In terms of employment, Leisure and Hospitality not only grew from 2000 to 2019, it grew in importance. The figures are worth repeating: Leisure and Hospitality in 2019 accounted for 12.9 percent of private sector employment, up from 10.7 percent in 2000.

Industry data is much more limited for counties, but two sets of data - county bed tax collections and employment - tell a clear story about the size and growth of the Leisure and Hospitality industry in Glynn and its significance to the county's economy. Table 5 below shows Glynn county real bed tax collections for fiscal years 2000-01 to 2018-19.

Table 5. Glynn Bed Tax Collections (in 2012 dollars)

| Fiscal Year | Real Bed Tax Collections | Fiscal Year | Real Bed Tax Collections |
| :---: | :---: | :---: | :---: |
| 2000-01 | 4,129,410 | 2010-11 | 4,394,810 |
| 2001-02 | 4,444,945 | 2011-12 | 4,579,952 |
| 2002-03 | 4,609,447 | 2012-13 | 4,800,234 |
| 2003-04 | 4,258,597 | 2013-14 | 5,255,261 |
| 2004-05 | 4,223,128 | 2014-15 | 5,821,232 |
| 2005-06 | 4,405,846 | 2015-16 | 6,081,788 |
| 2006-07 | 5,190,876 | 2016-17 | 6,492,426 |
| 2007-08 | 5,178,317 | 2017-18 | 6,540,352 |
| 2008-09 | 4,411,349 | 2018-19 | 6,756,649 |
| 2009-10 | 4,189,160 |  |  |
| \% change |  |  | 63.6 |

Source: Golden Isles CVB and author's calculations

Glynn County levies a 5 percent lodging or bed tax for rooms rented at hotels, airbnbs and the like. Annual collections from the bed tax are thus a good indicator of tourist activity, which affects all aspects of Leisure and Hospitality in the county. Glynn operates on a July 1 to June 30 fiscal year. Reported bed tax collection figures are nominal or current dollar figures; real or inflation-adjusted figures were calculated using the BEA's implicit price deflator for personal consumption expenditures.

As Table 5 shows, real bed tax collections in Glynn increased from \$4,129,410 in FY 2000-01 to $\$ 6,756,649$ in FY 2018-19, an increase of 63.6 percent. Growth in Glynn's Leisure and Hospitality industry has been especially impressive since FY 2009-10. Activity in the industry was strong but a bit erratic from FY 2000-01 to FY 2009-10, and the 2007-2009 recession hit Glynn harder than it hit most local economies. ${ }^{1}$ But real bed tax collections increased each year from FY 2009-1 0 to FY 2018-19, and by sizeable amounts. Indeed, the increase in real bed tax collections over the nine-year stretch was 61.3 percent.

Table 6 on the following page lists the population, labor force and total, private sector and Leisure and Hospitality employment in Glynn from 2000 to 2019 . The figures are remarkable.

From 2000 to 2019, the population of Glynn county grew from 67,568 to 85,292 , a healthy 26.2 percent increase. Over the same years, Glynn's labor force increased by a much smaller 11.4 percent. But that 11.4 percent is deceiving. Allowing for labor force fluctuations that follow the fluctuations of the business cycle, the size of Glynn's labor force remained essentially unchanged from 2005 to 2019.

The pattern in total employment is similar but worse. Glynn's total employment in 2019 was 5.2 percent larger than total employment in 2000. Yet the county recorded its highest level of employment ever 39,321 - in 2008. Its 2019 employment of 38,756 was the highest level since 2008, but was still 1.4 percent less than the 2008 high.

The pattern in private sector employment is not as dreary, with all-time highs recorded in 2017 and 2018. Yet a 6.1 percent increase in private sector employment from 2000 to 2019 seems unusually low for a county whose population grew by 26.2 percent over the same years.

Despite the lack of growth in the county's labor force since 2005, the decrease in total employment from 2008 and the meager increase in private sector employment since 2000, employment in Glynn's Leisure and Hospitality industry increased from 6,464 in 2000 to 8,551 in 2019 , a 32.3 percent surge.

The figures in Table 6 show how crucial Leisure and Hospitality is to the Glynn economy and how its significance has increased over time. In 2000, Glynn's Leisure and Hospitality industry employed 17.5 percent of all of the county's employed workers and 21.7 percent of its workers employed in private industries. By 2019, Glynn's Leisure and Hospitality industry employed 22.1 percent of all of the county's employed workers and 27.0 percent of its workers employed in private industries.

[^1]Table 6. Glynn Population, Labor Force and Employment

|  |  |  | Employment |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Year | Population | Labor Force | Total | Private <br> Industry | Leisure and <br> Hospitality |
| $\mathbf{2 0 0 0}$ | 67,568 | 34,847 | 36,833 | 29,820 | 6,464 |
| $\mathbf{2 0 0 1}$ | 68,558 | 34,809 | 36,189 | 29,386 | 6,489 |
| $\mathbf{2 0 0 2}$ | 69,408 | 36,208 | 35,904 | 28,807 | 6,523 |
| $\mathbf{2 0 0 3}$ | 70,391 | 36,969 | 35,824 | 28,345 | 7,833 |
| $\mathbf{2 0 0 4}$ | 71,475 | 37,373 | 36,816 | 29,050 | 7,774 |
| $\mathbf{2 0 0 5}$ | 72,589 | 39,156 | 38,423 | 30,545 | 8,167 |
| $\mathbf{2 0 0 6}$ | 74,870 | 39,947 | 39,246 | 31,707 | 7,833 |
| $\mathbf{2 0 0 7}$ | 76,513 | 40,582 | 38,956 | 30,601 | 7,974 |
| $\mathbf{2 0 0 8}$ | 78,013 | 41,141 | 39,321 | 30,667 | 7,989 |
| $\mathbf{2 0 0 9}$ | 78,946 | 40,134 | 36,539 | 27,836 | 7,430 |
| $\mathbf{2 0 1 0}$ | 79,626 | 38,450 | 35,037 | 26,447 | 6,978 |
| $\mathbf{2 0 1 1}$ | 80,386 | 38,179 | 34,773 | 26,297 | 6,970 |
| $\mathbf{2 0 1 2}$ | 81,022 | 38,656 | 35,200 | 26,777 | 7,223 |
| $\mathbf{2 0 1 3}$ | 81,508 | 38,010 | 35,424 | 27,064 | 7,330 |
| $\mathbf{2 0 1 4}$ | 82,175 | 37,028 | 35,357 | 27,038 | 7,760 |
| $\mathbf{2 0 1 5}$ | 83,579 | 37,264 | 36,403 | 27,973 | 8,313 |
| $\mathbf{2 0 1 6}$ | 84,502 | 39,177 | 37,569 | 30,812 | 8,689 |
| $\mathbf{2 0 1 7}$ | 85,282 | 40,184 | 37,946 | 31,851 | 8,708 |
| $\mathbf{2 0 1 8}$ | 85,219 | 40,034 | 38,753 | 31,851 | 8,789 |
| $\mathbf{2 0 1 9}$ | 85,292 | 38,828 | 38,756 | 31,634 | 8,551 |
| \% change | 26,2 | 11,4 | 5.2 | 6,1 | 32.3 |

Source: Georgia Department of Labor

Yet, the figures in Table 6 suggest that the lack of labor force growth in Glynn since 2005 has constrained the growth of its Leisure and Hospitality industry (and no doubt some of its other industries). From 2000 to 2005, Leisure and Hospitality employment in the county increased by 26.3 percent, but from 2005 to 2019, by 4.7 percent.

Table 7 on the following page breaks down Glynn's Leisure and Hospitality employment by its sectors Arts, Entertainment and Recreation, and Accommodation and Food Services.

Table 7. Glynn Leisure and Hospitality Employment

| Year | Leisure and <br> Hospitality | Arts, <br> Entertainment, <br> Recreation | Accommodation <br> and Food <br> Services |
| :--- | :---: | :---: | :---: |
| 2000 | 6,464 | 693 | 5,771 |
| 2001 | 6,489 | 675 | 5,814 |
| 2002 | 6,523 | 850 | 5,673 |
| 2003 | 7,833 | 1,020 | 6,813 |
| 2004 | 7,774 | 1,144 | 6,630 |
| 2005 | 8,167 | 1,100 | 7,067 |
| 2006 | 7,833 | 1,078 | 6,755 |
| 2007 | 7,974 | 1,090 | 6,884 |
| 2008 | 7,989 | 1,103 | 6,886 |
| 2009 | 7,430 | 1,179 | 6,251 |
| 2010 | 6,978 | 904 | 6,074 |
| 2011 | 6,970 | 1,016 | 5,954 |
| 2012 | 7,223 | 1,013 | 6,210 |
| 2013 | 7,330 | 1,075 | 6,255 |
| 2014 | 7,760 | 1,207 | 6,553 |
| 2015 | 8,313 | 1,272 | 7,041 |
| 2016 | 8,689 | 1,291 | 7,398 |
| 2017 | 8,708 | 1,194 | 7,514 |
| 2018 | 8,789 | 1,186 | 7,603 |
| 2019 | 8,551 | 1,159 | 7,392 |
| $\%$ change | 32.3 | 67.2 | 28.1 |
|  |  |  |  |

Source: Georgia Department of Labor

As Table 7 shows, employment in Glynn's Arts, Entertainment and Recreation sector grew from 693 in 2000 to 1,159 in 2019, a 67.2 percent jump, while employment in Glynn's Accommodation and Food Services sector grew from 5,771 in 2000 to 7,392 in 2019 , a 28.1 percent increase. Here, too, a closer look at the annual figures reveals a more nuanced story. The bulk of the increase in Arts, Entertainment and Recreation employment took place from 2000 to 2004. Since 2004, employment in the sector has ranged between 904 and 1,291, with a 2019 level only slightly higher than the 2004 level. Employment in Accommodation and Food Services, the larger sector, increased by 22.5 percent from 2000 to 2005 , but by 4.6 percent from 2005 to 2019.

All told, bed tax collection and employment data show a dynamic and thriving Leisure and Hospitality industry in Glynn from 2000 to 2019. Leisure and Hospitality not only maintained its status as the county's leading industry, it grew in importance. Perhaps most impressive is the increase in the volume of business, as reflected by bed tax collections, that the industry has been able to handle since 2010 in spite of zero growth in the local labor force.

The data presented thus far in our study offer insights into the labor market challenges the Leisure and Hospitality industry is currently confronting. From 2000 to 2019, in both the U.S. and Glynn, Leisure and Hospitality employment grew at much greater rates than both the labor force and private sector employment. The figures, again, for the U.S.: from 2000 to 2019 , Leisure and Hospitality employment grew by 39.8 percent, while the labor force grew by 14.7 percent and private sector employment by 15.3 percent. The figures, again, for Glynn: from 2000 to 2019 , Leisure and Hospitality employment grew by 32.3 percent, while the labor force grew by 11.4 percent overall but not at all after 2005, and private sector employment grew by 6.1 percent overall but very little after 2006.

Workers have plenty of employment options, so every business must compete with other businesses for workers. The competition intensifies when the demand for workers by businesses in a growing industry increases at a faster rate than the labor force. Businesses in a growing industry must draw workers away from businesses in other industries, which might also be growing. Such was the labor market situation for businesses in Leisure and Hospitality from 2000 to 2019. The situation is not uncommon; businesses in many industries have been in the same situation. It is a labor market challenge, nonetheless.

That said, Leisure and Hospitality has three characteristics that make for special labor market challenges: it relies heavily on young workers, it relies heavily on immigrant workers, and job turnover is high.

Consider first the industry's reliance on young workers for much of its labor. BLS data indicate that 32.7 percent of the $16,586,000$ workers employed in Leisure and Hospitality in 2019 were age 16 to 24 years. 2019 was not an anomaly: 33.3 percent of the 13,049,000 workers employed in Leisure and Hospitality in 2010 were age 16 to 24 years. No industry comes anywhere close to the fraction of young workers employed by the Leisure and Hospitality industry. ${ }^{2}$

A heavy reliance on young workers is not necessarily a labor market challenge in itself. What has made it a challenge are two trends. One trend is demographic: from 2010 to 2019 , the population of 16 to 24-year-olds in the U.S. shrunk by 843,029 . The other trend is the falling labor force participation rates of young workers. Table 8 on the following page lists labor force figures and labor force participation rates for workers age 16 to 19 years and workers age 20 to 24 years from 2000 to 2019 in the U.S.

As Table 8 shows, 52 percent of 16 to 19-year-olds were in the labor force in 2000. In 2019, 35.3 percent of 16 to 19-year-olds were in the labor force. The dramatic decrease in the 16 to 19-year-old labor force participation rate, combined with the decrease in the population of 16 to 19 -year-olds, caused the number of 16 to 19 -year-olds in the labor force to fall from $8,271,000$ in 2000 to $5,896,000$ in 2019, a 28.7 percent drop.

[^2]Table 8. Labor Force (in thousands) and Labor Force Participation Rates of Young Workers

| Year | Age 16 to 19 years |  | Age 20 to 24 years |  | Age 16 to 24 years |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Labor Force | Participation Rate | Labor Force | Participation Rate | Labor Force |
| 2000 | 8,271 | 52.0 | 14,250 | 77.8 | 22,521 |
| 2001 | 7,902 | 49.6 | 14,557 | 77.1 | 22,459 |
| 2002 | 7,585 | 47.4 | 14,781 | 76.4 | 22,366 |
| 2003 | 7,170 | 44.5 | 14,928 | 75.4 | 22,098 |
| 2004 | 7,114 | 43.9 | 15,154 | 75.0 | 22,268 |
| 2005 | 7,164 | 43.7 | 15,127 | 74.6 | 22,291 |
| 2006 | 7,281 | 43.7 | 15,113 | 74.6 | 22,394 |
| 2007 | 7,012 | 41.3 | 15,205 | 74.4 | 22,217 |
| 2008 | 6,858 | 40.2 | 15,174 | 74.4 | 22,032 |
| 2009 | 6,390 | 37.5 | 14,971 | 72.9 | 21,361 |
| 2010 | 5,906 | 34.9 | 15,028 | 71.4 | 20,934 |
| 2011 | 5,727 | 34.1 | 15,270 | 71.3 | 20,997 |
| 2012 | 5,823 | 34.3 | 15,462 | 70.9 | 21,285 |
| 2013 | 5,785 | 34.5 | 15,595 | 70.7 | 21,380 |
| 2014 | 5,654 | 34.0 | 15,641 | 70.8 | 21,295 |
| 2015 | 5,700 | 34.3 | 15,523 | 70.7 | 21,223 |
| 2016 | 5,889 | 35.2 | 15,313 | 70.5 | 21,202 |
| 2017 | 5,901 | 35.2 | 15,259 | 71.3 | 21,160 |
| 2018 | 5,885 | 35.1 | 15,099 | 71.1 | 20,984 |
| 2019 | 5,896 | 35.3 | 15,196 | 72.2 | 21,092 |
| \% change | -28.7 |  | 6.6 |  | -6.3 |

Source: U.S. Bureau of Labor Statistics (CPS data)

The labor force participation rate also decreased for 20 to 24 -year-olds, though not nearly as dramatically. In 2000, 77.8 percent of 20 to 24 -year-olds were in the labor force; in 2019, 72.2 percent of 20 to 24 -year-olds were in the labor force. Though the number of 20 to 24 -year-olds in the labor force increased from 14,250,000 in 2000 to $15,196,000$ in 2019, a closer look at the figures suggests that the decrease in the 20 to 24 -year-old labor force participation rate, combined with the decrease in the population of 20 to 24 -year-olds since 2010, began to depress the 20 to 24 -year-old labor force. The 20 to 24 -year-old labor force decreased in four consecutive years after 2014.

Combining the age groups, the number of 16 to 24 -year-olds in the U.S. labor force decreased from $22,521,000$ in 2000 to $21,092,000$ in 2019, a decrease of 6.3 percent.

Reliable labor force data by age group and industry are not available for counties, but demographic data are. According to the U.S. Census Bureau's American Community Survey data, Glynn bucked the national trend: the population of 16 to 19 -year-olds in Glynn increased from 3,586 in 2010 to 3,985 in 2019, an increase of 11.1 percent; while the population of 20 to 24 -year-olds in Glynn increased from 4,842 to

4,980 in 2019 , an increase of 2.9 percent. Overall, the population of 16 to 24 -four-year-olds in Glynn increased from 8,428 in 2010 to 8,965 in 2019, an increase of 6.4 percent.

The challenge for the U.S. Leisure and Hospitality industry of relying heavily on young workers is clear. The industry's demand for labor increased considerably from 2000 to 2019 (as reflected in the 39.8 percent increase in U.S. Leisure and Hospitality employment during the period), while the labor force from which the industry draws one-third of its workers decreased by 6.3 percent. The challenge in Glynn appears to have been similar though less severe: while Leisure and Hospitality employment in Glynn increased by 22.5 percent from 2010 to 2019, the population of 16 to 24 -year-olds in Glynn increased by 6.4 percent. The more significant labor market challenge for Leisure and Hospitality in Glynn is the challenge described earlier: a thriving industry with a strong and growing demand for labor in a small county whose labor force has not increased in size since 2005.

Going forward, the challenge of relying on younger workers seems likely to intensify in both the U.S. and Glynn. Between 2010 and 2019, the population under age 16 years in the U.S. fell by 876,772; the population under age 16 years in Glynn fell by 1,558 , a decrease of 8.8 percent.

A second significant labor market challenge for the Leisure and Hospitality industry is its reliance on immigrant workers for much of its labor. In the U.S. in 2019, 17.5 percent of employed workers were foreign-born. According to numerous reports on the Leisure and Hospitality industry, 20 percent of employed workers in Leisure and Hospitality are foreign-born; in Accommodation, 32 percent of employed workers are foreign-born. ${ }^{3}$

As is the case with younger workers, a heavy reliance on immigrant workers is not necessarily a labor market challenge in itself. What has made it a challenge is the more restrictive immigration policy the U.S. has adopted in recent years. From 2015 to 2018 , the number of immigrants in the U.S. labor force increased each year by an average of 648,000 . In 2019 the number of immigrants in the labor force increased by 188,000 - a decrease of 460,000 from the 2015-2018 annual average. Without an abrupt shift back to less restrictive immigration policy, the dearth of new immigrant workers would seem likely to continue.

The third labor market challenge for the Leisure and Hospitality industry is high job turnover. The best measure of an industry's job turnover rate is the "quit rate" statistic calculated from the U.S. Bureau of Labor Statistics (BLS) Job Openings and Labor Turnover Survey (JOLTS). JOLTS produces monthly estimates of job openings, hires and separations, including quits, for an extensive number of industries, including Leisure and Hospitality and its two major sectors, Arts, Entertainment and Recreation, and Accommodation and Food Services. The first complete year of monthly JOLTS data was 2001. The quit rate for an industry is measured as the number of quits - employees who literally quit their jobs - in the industry as a percentage of total employment in the industry. Table 9 on the following page shows the average monthly quit rates for the private sector, Leisure and Hospitality and its two sectors for 2001 through 2019.

[^3]Table 9. Average Monthly Quit Rates

| Year | Total Private Industry | Leisure and Hospitality | Arts, Entertainment, Recreation | Accommodation and Food Services |
| :---: | :---: | :---: | :---: | :---: |
| 2001 | 2.5 | 4.7 | 3.0 | 5.0 |
| 2002 | 2.2 | 4.1 | 3.2 | 4.3 |
| 2003 | 2.1 | 3.8 | 2.7 | 4.0 |
| 2004 | 2.2 | 4.0 | 2.6 | 4.3 |
| 2005 | 2.4 | 4.4 | 3.2 | 4.6 |
| 2006 | 2.5 | 4.5 | 2.8 | 4.8 |
| 2007 | 2.4 | 4.4 | 2.7 | 4.7 |
| 2008 | 2.1 | 3.9 | 2.4 | 4.2 |
| 2009 | 1.5 | 2.8 | 1.8 | 2.9 |
| 2010 | 1.6 | 2.8 | 2.1 | 2.9 |
| 2011 | 1.7 | 2.9 | 2.3 | 3.0 |
| 2012 | 1.7 | 3.1 | 2.3 | 3.2 |
| 2013 | 1.9 | 3.2 | 2.5 | 3.3 |
| 2014 | 2.0 | 3.6 | 2.6 | 3.7 |
| 2015 | 2.2 | 3.9 | 2.5 | 4.2 |
| 2016 | 2.3 | 4.2 | 3.0 | 4.4 |
| 2017 | 2.4 | 4.0 | 2.9 | 4.2 |
| 2018 | 2.5 | 4.3 | 3.2 | 4.5 |
| 2019 | 2.6 | 4.7 | 3.2 | 4.9 |

Source: U.S. Bureau of Labor Statistics (JOLTS data)

As Table 9 shows, the average monthly quit rate in Leisure and Hospitality was significantly greater than the average monthly quit rate in private industry as whole every year from 2001 to 2019 . In fact, Leisure and Hospitality had the highest quit rate of all the BLS supersectors every year from 2001 to 2019. Within Leisure and Hospitality, the average monthly quit rate in Arts, Entertainment and Recreation is greater than the private sector quit rate in every year from 2001 to 2019, while the quit rate for Accommodation and Food Services was nearly - and in two years was - double the private sector quit rate every year from 2001 and 2019. In fact, no two-digit NAICS industry had a higher quit rate than Accommodation and Food Services over the 2001-2019 period. (Unfortunately, JOLTS does not produce a quit rate for Accommodation and a quit rate for Food Services.)

Table 10 on the following page drives home the point. Table 10 shows average monthly quits (in thousands) for the private sector as a whole, as well as for Leisure and Hospitality and its two sectors. It also shows Leisure and Hospitality quits as a percentage of private sector quits and Accommodation and Food Services quits as a percentage of private sector quits.

Table 10. Average Monthly Quits (in thousands)

| Year | Total Private Industry | Leisure and Hospitality | Arts, Entertainment, Recreation | Accommodation and Food Services |  | $\begin{gathered} \text { A\&FS } \\ \% \\ \text { Private } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2001 | 2,752 | 560 | 55 | 505 | 20.4 | 18.4 |
| 2002 | 2,398 | 495 | 56 | 439 | 20.6 | 18.3 |
| 2003 | 2,218 | 464 | 48 | 417 | 20.9 | 18.8 |
| 2004 | 2,423 | 505 | 48 | 457 | 20.8 | 18.8 |
| 2005 | 2,661 | 564 | 61 | 503 | 21.2 | 18.9 |
| 2006 | 2,808 | 587 | 55 | 532 | 20.9 | 19.0 |
| 2007 | 2,739 | 590 | 53 | 537 | 21.5 | 19.6 |
| 2008 | 2,398 | 525 | 48 | 477 | 21.9 | 19.9 |
| 2009 | 1,641 | 361 | 34 | 327 | 22.0 | 19.9 |
| 2010 | 1,746 | 359 | 40 | 319 | 20.6 | 18.3 |
| 2011 | 1,853 | 382 | 44 | 338 | 20.6 | 18.2 |
| 2012 | 1,952 | 420 | 46 | 374 | 21.5 | 19.2 |
| 2013 | 2,157 | 458 | 51 | 407 | 21.2 | 18.9 |
| 2014 | 2,394 | 523 | 54 | 470 | 21.9 | 19.6 |
| 2015 | 2,649 | 592 | 54 | 538 | 22.4 | 20.3 |
| 2016 | 2,819 | 659 | 68 | 592 | 23.4 | 21.0 |
| 2017 | 2,974 | 648 | 67 | 581 | 21.8 | 19.5 |
| 2018 | 3,184 | 703 | 76 | 628 | 22.1 | 19.7 |
| 2019 | 3,331 | 770 | 78 | 692 | 23.1 | 20.8 |

Source: U.S. Bureau of Labor Statistics (JOLTS data)

While Leisure and Hospitality employment ranged from 10.7 percent of private sector employment in 2000 to 12.9 percent in 2019 (recall our discussion at the top of page 6), Leisure and Hospitality quits ranged from 20.4 percent of private sector quits in 2001 to 23.4 percent in 2016 and 23.1 percent in 2019. And while Accommodation and Food Services employment ranged from 9.1 percent of private sector employment in 2000 to 11.0 percent in 2019, Accommodation and Food Services quits ranged between 18.2 percent and 21.0 percent of private sector quits in various years between 2001 and 2019 , including 20.8 percent in 2019.

Of course, every business in every industry must deal with labor turnover, but the magnitude of the challenge is greater for Leisure and Hospitality than any other industry. Quit rates tend to be higher among low-wage workers, young workers, and workers with skills that easily transfer to firms within an industry. Those three factors explain much of the high quit rate in Leisure and Hospitality.

## 3. The Effects of the Pandemic on the Leisure and Hospitality Industry in the U.S. and Glynn

The COVID pandemic hit in March 2020. As we know, the shock to the economy was severe. The shock to the Leisure and Hospitality industry was especially severe. Table 11 below shows real gross output in Leisure and Hospitality and its sectors from the fourth quarter of 2019 through the second quarter of 2022.

Table 11. Real Gross Output by Industry (in billions of 2012 chained dollars)

| Quarter | Total Private Industry | Leisure and Hospitality | Arts, entertainment, recreation | Accommodation and food services | Accommodation | Food services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2019:4 | 30,792.6 | 1,352.8 | 321.2 | 1,031.6 | 251.0 | 780.6 |
| 2020:1 | 30,429.9 | 1,217.6 | 280.7 | 936.9 | 206.3 | 730.6 |
| 2020:2 | 27,567.6 | 690.6 | 133.2 | 557.4 | 84.8 | 472.6 |
| 2020:3 | 29,613.8 | 986.7 | 186.5 | 800.2 | 157.0 | 643.2 |
| 2020:4 | 30,211.6 | 998.7 | 203.1 | 795.6 | 153.6 | 642.0 |
| 2021:1 | 30,870.1 | 1,105.6 | 236.6 | 869.0 | 168.1 | 700.9 |
| 2021:2 | 31,341.3 | 1,276.9 | 251.5 | 1,025.4 | 222.3 | 803.1 |
| 2021:3 | 31,671.2 | 1,375.8 | 294.5 | 1,081.3 | 246.3 | 835.0 |
| 2021:4 | 32,006.8 | 1,385.9 | 305.9 | 1,080.0 | 243.7 | 836.3 |
| 2022:1 | 32,207.5 | 1,381.7 | 309.9 | 1,071.8 | 234.9 | 836.9 |
| 2022:2 | 32,350.4 | 1,443.5 | 326.2 | 1,117.3 | 238.6 | 878.7 |

Source: U.S. Bureau of Economic Analysis

In the first quarter of 2020 (2020:1), private sector real gross output fell by 1.2 percent from the previous quarter. In 2020:2, it fell by 9.4 percent. Those are historically huge quarterly decreases, but they are dwarfed by the drops in Leisure and Hospitality. Leisure and Hospitality real gross output fell by 10.0 percent in 2020:1 and by 43.3 percent in 2020:2. Arts, Entertainment and Recreation real gross output fell by 12.6 percent in 2020:1 and another 52.5 percent in 2020:2. Accommodation real gross output fell by 17.8 percent in $2020: 1$ and another 58.9 percent in $2020: 2$. Food Services real gross output fell by 6.4 percent in 2020:1 and another 35.3 percent in 2020:2.

Private sector real gross output recovered quickly, considering the magnitude of the pandemic shock: private sector real gross output eclipsed its 2019:4 level in 2021:1. Recovery took longer in Leisure and Hospitality - not surprising considering how hard the pandemic hit the industry. Leisure and Hospitality eclipsed its 2019:4 real gross output in 2021:3. Within Leisure and Hospitality, Food Services eclipsed its 2019:4 real gross output in 2021:2; the Arts, Entertainment and Recreation sector just eclipsed its 2019:4 real gross output in 2022:2. Accommodation real gross output remains below its 2019:4 level.

Table 12 on the following page shows real value added in Leisure and Hospitality and its sectors from 2019:4 through 2022:2.

Table 12. Real Value Added by Industry (in billions of 2012 chained dollars)

| Quarter | Total Private <br> Industry | Leisure and <br> Hospitality | Arts, <br> entertainment, <br> recreation | Accommodation <br> and food <br> services | Accommodation | Food <br> services |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 1 9 : 4}$ | $16,906.7$ | 734.4 | 204.6 | 529.8 | 146.6 | 383.2 |
| 2020:1 | $16,672.6$ | 663.1 | 179.6 | 483.5 | 137.8 | 345.7 |
| 2020:2 | $15,135.1$ | 368.7 | 83.8 | 284.9 | 65.0 | 219.9 |
| 2020:3 | $16,468.2$ | 537.9 | 118.2 | 419.7 | 106.7 | 313.0 |
| 2020:4 | $16,648.8$ | 548.4 | 134.9 | 413.5 | 102.4 | 311.1 |
| 2021:1 | $16,949.0$ | 585.6 | 153.1 | 432.5 | 105.7 | 326.8 |
| 2021:2 | $17,258.8$ | 676.4 | 163.2 | 513.2 | 137.8 | 375.4 |
| 2021:3 | $17,361.7$ | 721.3 | 184.0 | 537.3 | 148.2 | 389.1 |
| 2021:4 | $17,694.1$ | 738.5 | 197.9 | 540.6 | 148.7 | 391.9 |
| $\mathbf{2 0 2 2 : 1}$ | $17,603.3$ | 703.5 | 179.5 | 524.0 | 139.0 | 385.0 |
| $\mathbf{2 0 2 2 : 2}$ | $17,575.0$ | 740.2 | 206.3 | 533.9 | 140.6 | 393.3 |

Source: U.S. Bureau of Economic Analysis

Private sector real value added fell by 1.4 percent in 2020:1, then fell by another 9.2 percent in 2020:2. Leisure and Hospitality real value added fell by 9.7 percent in 2020:1 and by 44.4 percent in 2020:2. Arts, Entertainment and Recreation real value added fell by 12.2 percent in $2020: 1$ and by 53.3 percent in 2020:2. Accommodation real value added fell by 6.0 percent in $2020: 1$ and by 52.8 percent in 2020:2. Food services real value added fell by 9.8 percent in $2020: 1$ and by 36.4 percent in 2020:2.

The recovery in Leisure and Hospitality real value added has been a bit scattered. Leisure and Hospitality real value added eclipsed its 2019:4 level in 2021:4, fell back in 2022:1, then surged ahead in 2022:2. Within Leisure and Hospitality, Food Services eclipsed its 2019:4 real value added in 2021:3; Arts, Entertainment and Recreation eclipsed its 2019:4 real value added in 2022:2. Accommodation real value added exceeded its 2019:4 level in 2021:3 and 2021:4, but has fallen below the pre-pandemic level in the first two quarters of 2022.

Table 13 on the following page lists monthly employment figures for private industry, Leisure and Hospitality, and Leisure and Hospitality sectors from January 2020 through August 2022.

The employment losses in March and April of 2020 are staggering. Private sector employment fell by $1,444,000$ in March and by 19,572,000 in April for a two-month employment loss of $21,016,000$ - a 16.2 percent drop in private sector employment in just two months.

The 16.2 percent decrease in private sector employment was dwarfed by the employment losses in Leisure and Hospitality. In February 2020, Leisure and Hospitality employment reached 16,983,000, the highest level in the industry's history, and accounted for 13.1 percent of private sector employment. Leisure and Hospitality employment then fell by 738,000 in March and $7,465,000$ in April for a two-month total of $8,203,000$ - a 48.3 percent decrease from February's figure. The two-month job loss in Leisure and Hospitality accounted for 39.0 percent of the two-month private sector iob loss.

Table 13. Employment by Industry (in thousands) in 2020, 2021 and 2022

| 2020 | Total Private Industry | Leisure and Hospitality | Arts, Entertainment, Recreation | Accommodation and Food Services | Accommodation | Food Services |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 129,344 | 16,881 | 2,496 | 14,385 | 2,115 | 12,270 |
| February | 129,625 | 16,983 | 2,503 | 14,480 | 2,119 | 12,361 |
| March | 128,181 | 16,245 | 2,423 | 13,822 | 2,068 | 11,754 |
| April | 108,609 | 8,780 | 1,208 | 7,572 | 1,207 | 6,365 |
| May | 111,734 | 10,011 | 1,196 | 8,815 | 1,078 | 7,737 |
| June | 116,244 | 11,791 | 1,424 | 10,367 | 1,246 | 9,120 |
| July | 117,537 | 12,232 | 1,528 | 10,704 | 1,227 | 9,477 |
| August | 118,750 | 12,513 | 1,553 | 10,960 | 1,240 | 9,720 |
| September | 119,709 | 12,946 | 1,686 | 11,261 | 1,330 | 9,931 |
| October | 120,508 | 13,179 | 1,739 | 11,440 | 1,343 | 10,097 |
| November | 120,914 | 13,209 | 1,775 | 11,434 | 1,356 | 10,079 |
| December | 120,806 | 12,749 | 1,709 | 11,040 | 1,317 | 9,722 |
| 2021 |  |  |  |  |  |  |
| January | 121,229 | 12,877 | 1,759 | 11,118 | 1,308 | 9,810 |
| February | 121,922 | 13,270 | 1,796 | 11,474 | 1,338 | 10,136 |
| March | 122,572 | 13,423 | 1,836 | 11,586 | 1,367 | 10,219 |
| April | 122,784 | 13,631 | 1,882 | 11,749 | 1,400 | 10,349 |
| May | 123,165 | 13,830 | 1,924 | 11,906 | 1,425 | 10,482 |
| June | 123,673 | 14,054 | 1,963 | 12,091 | 1,456 | 10,635 |
| July | 124,311 | 14,251 | 2,008 | 12,224 | 1,492 | 10,751 |
| August | 124,808 | 14,453 | 2,050 | 12,402 | 1,516 | 10,886 |
| September | 125,217 | 14,587 | 2,091 | 12,497 | 1,541 | 10,955 |
| October | 125,911 | 14,728 | 2,124 | 12,604 | 1,566 | 11,038 |
| November | 126,538 | 14,919 | 2,156 | 12,763 | 1,599 | 11,164 |
| December | 127,099 | 15,105 | 2,192 | 12,913 | 1,625 | 11,288 |
| 2022 |  |  |  |  |  |  |
| January | 127,591 | 15,243 | 2,212 | 13,031 | 1,646 | 11,385 |
| February | 128,295 | 15,367 | 2,234 | 13,134 | 1,670 | 11,464 |
| March | 128,680 | 15,471 | 2,257 | 13,214 | 1,692 | 11,522 |
| April | 129,048 | 15,530 | 2,265 | 13,265 | 1,706 | 11,559 |
| May | 129,379 | 15,598 | 2,282 | 13,316 | 1,712 | 11,604 |
| June | 129,725 | 15,642 | 2,295 | 13,347 | 1,714 | 11,633 |
| July | 130,173 | 15,731 | 2,301 | 13,430 | 1,715 | 11,715 |
| August | 130,448 | 15,762 | 2,301 | 13,461 | 1,720 | 11,741 |
| \% change | 0.6 | -7.2 | -8.1 | -7.0 | -18.8 | -5.0 |

[^4]Within Leisure and Hospitality, the Arts, Entertainment and Recreation sector suffered employment losses in March, April and May. Its three-month loss totaled 1,307,000, a 52.2 percent plunge from its February level. Accommodation employment also fell in March, April and May; its three-month loss of 1,041,000 was a 49.1 percent drop from its February level. Food Services employment fell in March and April. Its twomonth loss of $5,996,000$ was a 48.5 percent fall from its February level.

In short, no supersector was hit harder by the pandemic than Leisure and Hospitality, and no sector was hit harder by the pandemic than Accommodation.

Private sector employment eclipsed its February 2020 level in June 2022 - a recovery that took two years and four months. A major drag on the employment recovery was an even slower recovery from the pandemic-induced decrease in the labor force. The U.S. labor force shrunk from 164,583,000 in February 2020 to $156,358,000$ in April 2020. Many of the $8,125,000$ workers who left the labor force in March and April of 2020 have not returned, for a wide variety of reasons. But many have, and together with new entrants, the labor force finally eclipsed its February 2020 level in August 2022 - a recovery that took two and a half years.

Leisure and Hospitality employment has yet to return to its pre-pandemic level. Current (August 2022) Leisure and Hospitality employment is 7.2 percent below its February 2020 level. Within Leisure and Hospitality, Arts, Entertainment and Recreation employment is 8.1 percent below its February 2020 level, Accommodation employment is 18.8 percent below its February 2020 level, and Food Services employment is 5.0 percent below its February 2020 level. We will discuss the factors impeding employment recovery in Leisure and Hospitality in the pages that follow.

Glynn's Leisure and Hospitality industry was also pounded by the pandemic, but its recovery was quick and strong. Table 14 below lists real (inflation-adjusted) bed tax collections in March, April and May in 2019 (the year before the pandemic), 2020 (the first three months of the pandemic) and 2021.

Table 14. Glynn Bed Tax Collections (in 2012 dollars), Select Months

|  | Real Bed Tax Collections |  |  |
| :--- | :---: | :---: | ---: |
| Month | $\mathbf{2 0 1 9}$ | 2020 | $\mathbf{2 0 2 1}$ |
| March | 620,004 | 361,748 | 774,077 |
| April | 675,545 | 72,039 | 859,377 |
| May | 701,413 | 268,663 | 913,654 |
| Total | $1,996,963$ | 702,451 | $2,547,108$ |

Source: Golden Isles CVB and author's calculations

As Table 14 indicates, the first three months of the pandemic were a bit rough on Glynn's Leisure and Hospitality industry. ${ }^{4}$ Real bed tax collections for March, April and May of 2020 totaled $\$ 702,451$, a 64.8

[^5]percent drop from the $\$ 1,996,963$ total for the same three months in 2019. Consequently, real bed tax collections fell from $\$ 6,756,649$ in FY 2018-19 to $\$ 5,514,147$ in FY 2019-20, a decrease of 18.3 percent.

But business rebounded quickly. Collections in August, September and October of 2020 were the highest ever recorded in Glynn for those months. The positive trend continued. Real bed tax collections for FY 2020-21 jumped to $\$ 7,701,528$, a 39.7 percent increase from FY 2019-2020 collections and a 14.0 percent increase over FY 2018-19 collections.

Two factors explain the industry's remarkable recovery from the pandemic in Glynn. Expansive beaches rank high on the short list of safe places to vacation during a pandemic. The Golden Isles CVB also maintained its aggressive marketing campaign during the pandemic.

Table 14 below shows quarterly figures for Leisure and Hospitality employment in Glynn from the fourth quarter of 2019 (2019:4) through 2022:1, the most recent figure available.

Table 15. Glynn Leisure and Hospitality Employment, quarterly from 2019:4

| Quarter | Leisure and <br> Hospitality | Arts, <br> Entertainment, <br> Recreation | Accommodation <br> and Food <br> Services |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 0 1 9 : 4}$ | 8,453 | 1,138 | 7,315 |
| 2020:1 | 8,198 | 999 | 7,199 |
| $\mathbf{2 0 2 0 : 2}$ | 5,626 | 672 | 4,954 |
| $\mathbf{2 0 2 0 : 3}$ | 7,385 | 957 | 6,428 |
| $\mathbf{2 0 2 0 : 4}$ | 7,349 | 937 | 6,412 |
| $\mathbf{2 0 2 1 : 1}$ | 7,361 | 1,151 | 6,210 |
| $\mathbf{2 0 2 1 : 2}$ | 8,042 | 1,230 | 6,812 |
| $\mathbf{2 0 2 1 : 3}$ | 8,243 | 1,203 | 7,040 |
| $\mathbf{2 0 2 1 : 4}$ | 8,079 | 1,288 | 6,791 |
| $\mathbf{2 0 2 2 : 1}$ | 8,075 | 1,159 | 6,916 |

Source: Georgia Department of Labor

First, the pandemic jolt: Leisure and Hospitality employment in Glynn fell by 3.0 percent from the previous quarter in 2020:1 and by 31.4 percent in 2020:2. Arts, Entertainment and Recreation employment fell by 12.2 percent in $2020: 1$ and by 32.7 percent in $2020: 2$, while Accommodation and Food Services employment fell by 1.6 percent in $2020: 1$ and by 31.2 percent in 2020:2

The recovery in employment has been a bit of a mixed bag. While employment in Glynn's Arts, Entertainment and Recreation sector eclipsed its pre-pandemic level in 2021:1, employment in Glynn's Accommodation and Food Services sector in 2022:1 was still 5.5 percent below its $2019: 4$ level, despite the surge in business that began in August 2020.

Our analysis thus brings us to a pressing question:

## Consider:

Table 16. Job Openings (in thousands) by Industry in 2020, 2021 and 2022

| 2020 | Total Private Industry | Leisure and Hospitality | Arts, Entertainment, Recreation | Accommodation and Food Services |
| :---: | :---: | :---: | :---: | :---: |
| January | 6,332 | 949 | 167 | 782 |
| February | 6,195 | 968 | 140 | 829 |
| March | 5,218 | 644 | 128 | 517 |
| April | 4,068 | 336 | 55 | 281 |
| May | 4,829 | 690 | 96 | 594 |
| June | 5,371 | 869 | 112 | 757 |
| July | 5,786 | 793 | 92 | 702 |
| August | 5,606 | 745 | 79 | 666 |
| September | 5,781 | 782 | 87 | 696 |
| October | 6,153 | 841 | 99 | 742 |
| November | 6,120 | 850 | 98 | 752 |
| December | 6,249 | 793 | 72 | 722 |
| 2021 |  |  |  |  |
| January | 6,487 | 779 | 90 | 689 |
| February | 7,129 | 986 | 156 | 830 |
| March | 7,662 | 1,108 | 174 | 934 |
| April | 8,309 | 1,201 | 159 | 1,042 |
| May | 8,698 | 1,350 | 153 | 1,197 |
| June | 8,958 | 1,473 | 206 | 1,267 |
| July | 9,816 | 1,602 | 257 | 1,345 |
| August | 9,782 | 1,718 | 208 | 1,510 |
| September | 9,680 | 1,538 | 192 | 1,346 |
| October | 10,158 | 1,632 | 184 | 1,448 |
| November | 9,935 | 1,666 | 196 | 1,470 |
| December | 10,343 | 1,990 | 205 | 1,785 |
| 2022 |  |  |  |  |
| January |  |  |  | 1,523 |
| February | 10,256 | 1,720 | 203 | 1,517 |
| March | 10,812 | 1,660 | 207 | 1,453 |
| April | 10,627 | 1,498 | 171 | 1,327 |
| May | 10,275 | 1,542 | 157 | 1,385 |
| June | 10,054 | 1,495 | 152 | 1,343 |
| July | 10,065 | 1,516 | 203 | 1,313 |

[^6]The most recent data on real gross output and real value added in Leisure and Hospitality (Tables 11 and 12) suggest that U.S. demand for Leisure and Hospitality products has returned to its pre-pandemic strength. The job openings figures in Table 16 on the previous page suggest almost the same.

The Bureau of Labor Statistics defines the total number of jobs in an industry as the number of workers employed in the industry plus the number of job openings in the industry. In February 2020, the month before the pandemic, the total number of jobs in the U.S. Leisure and Hospitality industry was $17,951,000$ (employment $=16,983,000$, job openings $=968,000$ ). In July 2022, the total number of jobs in the industry was $17,247,000$ (employment $=15,731,000$, job openings $=1,516,000$ ). That's 3.9 percent less than the February 2020 figure.

Nevertheless, the 1,516,000 Leisure and Hospitality job openings in July 2022 is 56.6 percent greater than the 968,000 openings posted in February 2020.

What's behind the surge in job openings? Recent developments in the features of the Leisure and Hospitality industry that pose particular labor market challenges - reliance on young workers, reliance on immigrant workers, and high job turnover - might provide some clues.

The number of 16 to 19 -year-olds in the labor force has increased from 6,083,000 in February 2020 (again, the month before the pandemic hit) to $6,447,000$ in August 2022. The increase is due in part to the increase in labor force participation among 16 to 19 -year-olds: from 36.6 percent in February 2020 to 37.7 percent in August 2022.

Unfortunately, the figures for 20 to 24 -year-olds run the opposite way. The number of 20 to 24 -year-olds in the labor force has decreased from 15,297,000 in February 2020 to $14,691,000$ in August 2022. The decrease is due in part to the decrease in labor force participation among 20 to 24 -year-olds: from 73.2 percent in February 2020 to 70.3 percent in August 2022.

In all, the number of 16 to 24 -year-olds in the labor force has decreased from 21,380,000 in February 2020 to $21,138,000$ in August 2022. The decrease of 242,000 young workers in the labor force in two and a half years certainly contributed to the jump in Leisure and Hospitality job openings, but one suspects there are other factors behind the surge in job openings.

A change in the number of immigrant workers does not appear to be such a factor. Despite restrictive federal immigration policy and a virtual freeze in immigration in the first year of the pandemic, the number of foreign-born workers in the U.S. labor force has increased from 28,719,000 in February 2020 to $29,817,000$ in August 2022, a pickup of almost 1.1 million. The labor force participation rate of foreignborn workers is not a factor in the increase: it was 66.9 percent in February 2020 and 66.5 percent in August 2022.

Which brings us to Leisure and Hospitality's high job turnover rate. Table 17 on the following page lists monthly job quits (in thousands) in private industry and Leisure and Hospitality from January 2020 through July 2022.

Table 17. Job Quits (in thousands) by Industry in 2020, 2021 and 2022

| 2020 | Total Private Industry | Leisure and Hospitality | Arts, Entertainment, Recreation | Accommodation and Food Services |
| :---: | :---: | :---: | :---: | :---: |
| January | 3,396 | 752 | 75 | 677 |
| February | 3,255 | 670 | 82 | 587 |
| March | 2,727 | 530 | 51 | 479 |
| April | 1,875 | 300 | 30 | 271 |
| May | 2,061 | 348 | 33 | 315 |
| June | 2,390 | 416 | 30 | 386 |
| July | 2,771 | 470 | 43 | 426 |
| August | 2,691 | 466 | 6 | 460 |
| September | 2,950 | 533 | 37 | 495 |
| October | 3,069 | 583 | 51 | 532 |
| November | 3,090 | 597 | 55 | 541 |
| December | 3,194 | 646 | 56 | 589 |
| 2021 |  |  |  |  |
| January | 3,165 | 653 | 57 | 596 |
| February | 3,249 | 641 | 45 | 596 |
| March | 3,513 | 718 | 58 | 660 |
| April | 3,828 | 756 | 71 | 685 |
| May | 3,683 | 780 | 71 | 709 |
| June | 3,840 | 796 | 75 | 721 |
| July | 3,885 | 863 | 75 | 788 |
| August | 3,925 | 822 | 81 | 741 |
| September | 4,042 | 837 | 89 | 748 |
| October | 3,884 | 809 | 71 | 738 |
| November | 4,266 | 881 | 68 | 813 |
| December | 4,164 | 857 | 81 | 776 |
| 2022 |  |  |  |  |
| January | 4,032 | 853 | 71 | 782 |
| February | 4,130 | 866 | 70 | 796 |
| March | 4,192 | 874 | 77 | 797 |
| April | 4,088 | 803 | 73 | 730 |
| May | 4,048 | 859 | 89 | 770 |
| June | 4,012 | 827 | 78 | 749 |
| July | 3,850 | 833 | 83 | 750 |

Source: U.S. Bureau of Labor Statistics (JOLTS data, seasonally adjusted)

Job quits jumped in March 2021, continued to increase through July 2021, and have remained high since. In Leisure and Hospitality, iob quits increased from 641,000 in February 2021 to 718,000 in March 2021, then to 863,000 in July 2021, and have exceeded 800,000 every month since July 2021. In Accommodation and Food Services, job quits increased from 596,000 in February 2021 to 660,000 in March 2021, then to 788,000 in July 2021, and have exceeded 730,000 every month since.

Job quits have increased in industries other than Leisure and Hospitality. The quit rate (again, iob quits as a percentage of industry employment) in private industry increased from 2.6 percent in 2019 to 3.4 percent in November 2021 and is currently (July 2022) 3.0 percent. But the jump in quits is especially pronounced in Leisure and Hospitality, and within Leisure and Hospitality, in Accommodation and Food Service. The quit rate in Leisure and Hospitality increased from 4.7 percent in 2019 to 6.1 percent in July 2021, and is currently 5.3 percent. The quit rate in Accommodation and Food Service increased from 4.9 percent in 2019 to 6.4 percent in November 2021, and is currently 5.6 percent.

Table 17 prompts two questions. Why have quits surged, especially Leisure and Hospitality quits? Does the surge in Leisure and Hospitality quits explain why Leisure and Hospitality employment remains stubbornly below its pre-pandemic level?

Job quits rise in tight labor markets; the tighter the labor market, the greater the quit rate. The reason: to retain and attract workers in a tight labor market, employers raise wages. As all astute sellers do, workers seek the highest bidder for their labor services. If the highest bidder is a different employer, off they go. Thus, the tighter the labor market, the greater the quit rate, and the greater the increase in wages.

We have been watching that process at work for the past two years. Economic activity began to pick up in May 2020. The pickup was slow at first, but it soon accelerated. Employment increased at a faster rate than the labor force, and the labor market tightened. It tightened further as economic activity accelerated further. Employers have responded by raising wages.

The average hourly earnings of private sector production and nonsupervisory workers in December 2020 was $\$ 25.18$. It reached $\$ 26.74$ in December 2021. It's $\$ 27.67$ currently (August 2022). That calculates to a 9.9 percent jump over 20 months.

As we've noted, the tighter the labor market, the greater the increase in wages. The average hourly earnings of Leisure and Hospitality production and nonsupervisory workers in December 2020 was $\$ 14.72$. It reached $\$ 17.16$ in December 2021. It's $\$ 17.92$ currently (August 2022), which calculates to a 21.7 percent jump over 20 months.

But there's more to the surge in Leisure and Hospitality quits than workers jumping to higher bidders in an extremely tight Leisure and Hospitality labor market.

Table 18 on the following page shows employment in February 2020 and August 2022 for eleven major industries, as well as three sectors within Leisure and Hospitality.

Table 18. Employment (in thousands) by Industry, February 2020 and August 2022

| Industry | February 2020 | August 2022 | \% change |
| :--- | ---: | ---: | :---: |
| Total Private Industry | 129,625 | 130,448 | 0.6 |
| Construction | 7,624 | 7,700 | 1.0 |
| Manufacturing | 12,785 | 12,858 | 0.6 |
| Wholesale trade | 5,893 | 5,898 | 0.1 |
| Retail trade | 15,598 | 15,843 | 1.6 |
| Transportation and warehousing | 5,795 | 6,537 | 12.8 |
| Information | 2,903 | 3,030 | 4.4 |
| Financial activities | 8,870 | 8,965 | 1.1 |
| Professional and business services | 21,393 | 22,427 | 4.8 |
| Education | 3,803 | 3,846 | 1.1 |
| Health services | 20,795 | 20,710 | -0.4 |
| Leisure and hospitality | 16,983 | 15,762 | -7.2 |
| Arts, entertainment, recreation | 2,503 | 2,301 | -8.1 |
| Accommodation | 2,119 | 1,720 | -18.8 |
| Food services | 12,361 | 11,741 | -5.0 |

Source: U.S. Bureau of Labor Statistics (JOLTS data, seasonally adjusted)

Table 18 shows that current employment exceeds February 2020 employment in nine of eleven major industries. The employment gains are modest in Construction, Manufacturing, Wholesale Trade, Retail Trade, Financial Activities and Education; solid in Professional and Business Services ( 4.8 percent) and Information (4.4 percent); and substantial in Transportation and Warehousing (1 2.8 percent).

Health Services and Leisure and Hospitality are the two major industries with employment losses since February 2020. The employment loss in Health Services is modest: 0.4 percent. The employment loss in Leisure and Hospitality is substantial: 7.2 percent.

All three sectors within Leisure and Hospitality have suffered significant employment losses since February 2020. The figure that all but screams out from Table 18 is the 18.8 percent employment loss in Accommodation.

We now have a sound answer to our question: What is impeding the employment recovery in Leisure and Hospitality? What is impeding the employment recovery in Leisure and Hospitality is a significant stream of workers leaving their jobs in Leisure and Hospitality for jobs in other industries.

Why the exodus of workers from Leisure and Hospitality?
Finding sound explanations of the exodus required scouring Leisure and Hospitality trade publications and pestering people in the industry with questions. The most compelling explanation was obtained from the pestering of Dr. Matt Mosley, Professor of Hospitality and Tourism Management at the College of Coastal Georgia.

Dr. Mosley's take on the exodus of Leisure and Hospitality workers to other industries runs as follows. Many workers view their skills too narrowly. They consider their skills to be highly specialized, of value to employers in their current industry but of little or no value to employers in other industries. Consequently, when searching for a better job, such workers confine their search to the industry in which they are currently employed. The assumption that one's skills are of little or no value to employers in other industries has long been prevalent among Leisure and Hospitality workers, says Dr. Mosley.

The pandemic changed that.

The shutting-down of so many Leisure and Hospitality businesses during the pandemic forced many Leisure and Hospitality workers to search for jobs in other industries. Those workers soon discovered that not only do employers in other industries value their skills, employers in other industries are willing to pay more for those skills than employers in Leisure and Hospitality. Word gets around. Hence, the exodus, and a new labor market challenge for the Leisure and Hospitality industry.
"It's a wake-up call to the industry," says Dr. Mosley.

Dr. Mosley's economic reasoning is sound, and his explanation and the data fit hand-in-glove. If he is correct that many Leisure and Hospitality workers now realize that their skills are valued in other industries, the new labor market challenge facing the Leisure and Hospitality industry may well be more daunting than the traditional three.


[^0]:    Source: U.S. Bureau of Economic Analysis

[^1]:    ${ }^{1}$ See our Murphy Center Studies "Elusive Recovery: The Brunswick MSA since the Great Recession" (February 2016) and "Elusive Recovery: South Georgia Coast Counties since the Great Recession" (April 2016 ).

[^2]:    ${ }^{2}$ On a technical note, data on the age distribution of workers across industries are generated from the Current Population Survey (CPS). The industry employment data used in Table 4 are generated from the Current Employment Statistics program (CES). CES data are considered more accurate than CPS data, but CES employment figures are not broken down by age groups.

[^3]:    ${ }^{3}$ The 20 percent and 32 percent figures are all but ubiquitous in Leisure and Hospitality trade publications, but, for the life of me, I have not been able to find a solid source for them. The Census Bureau and the Bureau of Labor Statistics have data on the foreign-born by occupation, but not by industry.

[^4]:    Source: U.S. Bureau of Labor Statistics (CES data, seasonally adjusted)

[^5]:    ${ }^{4}$ Good to keep a stiff upper lip.

[^6]:    Source: U.S. Bureau of Labor Statistics (JOLTS data, seasonally adjusted)

